

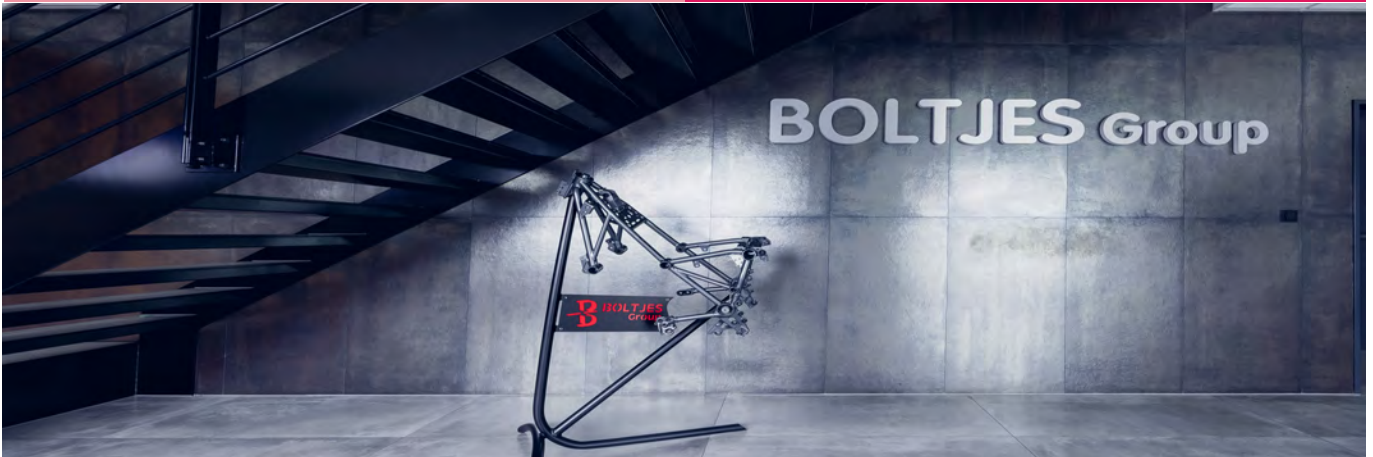
BOLTJES GROUP

We are a dynamically developing family and multinational company engaged in mechanical engineering with long-term experience in the field of tube and profile processing.

WE'RE LOOKING FOR YOU!

We are looking for a new colleague for our manufacturing plant in Nachod region.

SALES MANAGER



Your responsibilities and duties:

- Independent, target-oriented acquisition of new clients in cooperation with the Senior Sales Manager (of Group) in NL, from the first phone call over the negotiations with potential customers, calculating, quoting, up to final contract signing, responsible for the implementation of new projects up to first series production
- Maintenance and further development of existing BI clients
- Margin responsibility
- Provide reporting to Senior Sales Manager (of Boltjes Group) in NL
- A close and efficient collaboration with other departments
- Active participation in the company for 4 days a week (1 day at the customer)
- Networking skills and good interpersonal skill to communicate and ability to grow business in BI
- Able to work flexibly including outside office hours and to travel when required
- Knowledge (experienced in) of Excel, Word

We offer:

- Job in multinational company engaged in mechanical engineering with long-term experience in the field of tube and profile processing (our products end up in the best engineering products in the world)
- Adequate salary, interesting bonus structure
- Company car
- Dynamic and inspiring working environment
- Stable employment conditions on the basis on contract of employment
- **After 1 year there is the opportunity to grow to plant manager / director**

Your skills:

- **Excellent communication skills in both Czech (C2) and English (C2)** - another language (German, Dutch, etc.) would be an advantage
- Experience in sales, optimally in the field of engineering and project managing

If you are interested in this job please e-mail us your CV:
Daniela Poprachová, tel.: +420 602 102 476
d.poprachova@boltjesgroup.com

BOLTJES INTERNATIONAL spol s.r.o.
Lhota 376, 549 41 Červený Kostelec
Česká republika
www.boltjesgroup.com